

Document and entity information

	Mar 2014	Dec 2013
Company information		
Company information		
FASF member mark		true
Document name		第3四半期決算短信 [日本基準](連結)
Filing date		2014-02-12
Company name		AOYAMA TRADING Co.,Ltd.
Stock exchange listings		
Tokyo		
Tokyo 1st section		true
Tokyo 2nd section		true
Tokyo Mothers		-
Tokyo JASDAQ		-
Tokyo PRO Market		-
Tokyo Others		-
Nagoya		
Nagoya 1st section		-
Nagoya 2nd section		-
Nagoya Centrex		-
Nagoya Others		-
Sapporo		
Sapporo		-
Sapporo Ambitious		-
Sapporo Others		-
Fukuoka		
Fukuoka		-
Fukuoka Q-Board		-
Fukuoka Others		-
Green Sheet		
Japan Securities Dealers Association		-
Securities code		82190
URL		http://www.aoyama-syouji.co.jp
Business category		
General Business	true	
Specific Business		-
Fiscal Year End	2014-03-31	
Quarterly period		3
Representative		
Title		代表取締役社長兼執行役員社長
Name		青山 理
Inquiries		
Title		専務取締役兼専務執行役員
Name		宮武 真人
Tel		084-920-0050
Other		
Quarterly statement filing date (as planned)		2014-02-13
Supplemental material of quarterly results		-
Way of getting		-
Convening briefing of quarterly results		-
Target for briefing of quarterly results		-
Note to fraction processing method		(百万円未満切捨て)

Business Results-Quarterly operating results

(in millions of yens)

	Dec 2013	Dec 2012
Quarterly operating results		
Quarterly operating results		
Consolidated operating results		
Consolidated income statements information		
Net sales		
Net sales	150,903	147,139

% change	2.6	5.7
Operating income		
Operating income	10,664	11,355
% change	-6.1	18.6
Ordinary income		
Ordinary income	12,642	13,252
% change	-4.6	53.1
Net income		
Net income	7,102	7,394
% change	-3.9	80.6
Note to consolidated income statements information		
Comprehensive income		
Comprehensive income	8,149	7,805
Change in comprehensive income	4.4	116.3
Other consolidated operating results		
Net income per share (Yen)	117.13	119.47
Diluted net income per share (Yen)	116.55	119.41
Note to consolidated operating results		
Note to operating results	-	

Business Results-Quarterly financial positions

(in millions of yens)

	Dec 2013	Mar 2013
Quarterly financial positions		
Quarterly financial positions		
Consolidated financial positions		
Total assets	342,156	344,373
Net assets	241,711	240,027
Capital adequacy ratio (%)	70.0	69.0
Note to consolidated financial positions		
Owner's equity	239,360	237,649
Note to financial positions	-	

Business Results-Note to quarterly business results

	Dec 2013
Quarterly note to business results	
Quarterly note to business results	
Note to consolidated financial results	
Note to consolidated financial results	-

Quarterly Dividends

(in millions of yens)

	Mar 2014	Dec 2013	Mar 2013
Quarterly dividends			
Quarterly dividends			
Dividends			
Dividend per share (Yen)			
Dividend per share (Yen)			
First quarter			
Result	-		-
Second quarter			
Result	25.00		20.00
Third quarter			
Result	-		-
Year end			
Result			40.00
Forecast	55.00		
Upper	-		
Lower	-		
Annual			
Result			60.00
Forecast	80.00		
Upper	-		
Lower	-		

Correction of dividend forecast from the most recent dividend forecast

Correction of dividend forecast from the most recent dividend forecast

Annual

true

Note to dividends

Note to dividends

Annual

平成26年3月期(予想)
 期末配当金の内訳
 普通配当25円00銭
 特別配当20円00銭
 記念配当10円00銭
 詳細は、本日(平成26
 年2月12日)公表いた
 しました「平成26年3月
 期(第50期)配当予想
 の修正(創業50周年記
 念配当)に関するお知
 らせ」をご参照くださ
 い。

Quarterly Forecasts

(in millions of yens)

Mar 2014

Quarterly forecasts

Quarterly forecasts

Title for forecasts

3. 平成26年 3月期の
 連結業績予想(平成25
 年 4月 1日～平成26
 年 3月31日)

Preamble to consolidated forecasts

Preamble to forecasts

-

Main table of consolidated forecasts

Net sales

Net sales

Forecast

218,700

Upper

-

Lower

-

% change

Forecast

3.0

Upper

-

Lower

-

Operating income

Operating income

Forecast

21,900

Upper

-

Lower

-

% change

Forecast

3.0

Upper

-

Lower

-

Ordinary income

Ordinary income

Forecast

23,500

Upper

-

Lower

-

% change

Forecast

-4.6

Upper

-

Lower

-

Net income

Net income

Forecast

13,500

Upper

-

Lower

-

% change

Forecast

7.0

Upper

-

Lower

-

Net income per share (Yen)

Net income per share (Yen)

Forecast

222.65

Upper

-

Lower	-
Note to consolidated forecasts	
Note to forecasts	-
Correction of financial forecast from the most recent financial forecast	
Correction of financial forecast from the most recent financial forecast	
Forecast	-

Notes, Quarterly-Material changes in subsidiaries during this period changes in scope of consolidations resulting from change in subsidiaries

	Dec 2013
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Others	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)	-
Note to material changes in subsidiaries during this period	
Note to material changes in subsidiaries during this period	-

Notes, Quarterly-Applying of specific accounting of the consolidated quarterly financial statements

	Dec 2013
Applying of specific accounting of the consolidated quarterly financial statements	
Applying of specific accounting of the consolidated quarterly financial statements	
Others	
Applying of specific accounting of the consolidated quarterly financial statements	
Applying of specific accounting of the consolidated quarterly financial statements	true
Note to applying of specific accounting of the consolidated quarterly financial statements	
Note to applying of specific accounting of the consolidated quarterly financial statements	(注)詳細は、添付資料P.5「四半期連結財務諸表の作成に特有の会計処理の適用」をご覧ください。

Notes, Quarterly-Changes in accounting policies and accounting estimates retrospective restatement

	Dec 2013
Changes in accounting policies, accounting estimates and retrospective restatement	
Changes in accounting policies, accounting estimates and retrospective restatement	
Others	
Changes in accounting policies, accounting estimates and retrospective restatement	
Changes in accounting policies based on revisions of accounting standard	-
Changes in accounting policies other than ones based on revisions of accounting standard	-
Changes in accounting estimates	-
Retrospective restatement	-
Note to changes in accounting policies, accounting estimates and retrospective restatement	
Note to changes in accounting policies, accounting estimates and retrospective restatement	-

Notes, Quarterly-Number of issued and outstanding shares common stock

	Dec 2013	Mar 2013	Dec 2012
Number of issued and outstanding shares (common stock)			

Number of issued and outstanding shares (common stock)			
Others			
Number of issued and outstanding shares (common stock)			
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	61,394,016	67,394,016	
Number of treasury stock at the end of fiscal year	1,235,872	6,738,329	
Average number of shares	60,633,096		61,888,570
Note to number of issued and outstanding shares (common stock)			
Note to number of issued and outstanding shares (common stock)	-		

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	FY3/13 (As of Mar. 31, 2013)	Third quarter of FY3/14 (As of Dec. 31, 2013)
Assets		
Current assets		
Cash and deposits	40,306	41,982
Notes and accounts receivable-trade	14,126	10,702
Securities	44,195	30,312
Merchandise and finished goods	41,693	47,494
Work in process	1,137	1,508
Raw materials and supplies	520	610
Operating loans	38,743	41,828
Other	4,964	5,899
Allowance for doubtful accounts	△249	△264
Total current assets	185,437	180,075
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	52,135	55,082
Land	33,098	34,852
Other, net	7,183	8,666
Total property, plant and equipment	92,417	98,601
Intangible assets	3,145	3,248
Investments and other assets		
Lease and guarantee deposits	26,350	25,757
Other	37,109	34,418
Allowance for doubtful accounts	△101	△90
Total investments and other assets	63,358	60,084
Total noncurrent assets	158,922	161,934
Total deferred assets	13	146
Total assets	344,373	342,156
Liabilities		
Current liabilities		
Notes and accounts payable-trade	19,981	19,361
Short-term loans payable	14,100	7,900
Current portion of bonds	13,000	17,000
Income taxes payable	9,149	4,252
Provision for bonuses	1,335	364
Other	26,403	25,631
Total current liabilities	83,969	74,511
Noncurrent liabilities		
Bonds payable	9,000	11,000
Long-term loans payable	—	3,000
Provision for retirement benefits	3,726	3,887
Provision for point card certificates	2,854	2,779
Other	4,795	5,266
Total noncurrent liabilities	20,376	25,934
Total liabilities	104,346	100,445

(Millions of yen)

	FY3/13 (As of Mar. 31, 2013)	Third quarter of FY3/14 (As of Dec. 31, 2013)
Net assets		
Shareholders' equity		
Capital stock	62,504	62,504
Capital surplus	62,890	62,526
Retained earnings	144,757	131,797
Treasury stock	△17,472	△3,278
Total shareholders' equity	252,679	253,550
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,326	2,051
Deferred gains or losses on hedges	△1	20
Revaluation reserve for land	△16,459	△16,459
Foreign currency translation adjustment	104	198
Total accumulated other comprehensive income	△15,030	△14,189
Subscription rights to shares	394	106
Minority interests	1,984	2,243
Total net assets	240,027	241,711
Total liabilities and net assets	344,373	342,156

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

Quarterly Consolidated Statements of Income
(For the Nine-month Period)

(Millions of yen)

	First nine months of FY3/13 (Apr. 1, 2012–Dec. 31, 2012)	First nine months of FY3/14 (Apr. 1, 2013–Dec. 31, 2013)
Net sales	147,139	150,903
Cost of sales	64,040	64,944
Gross profit	83,099	85,959
Selling, general and administrative expenses	71,743	75,294
Operating income	11,355	10,664
Non-operating income		
Interest income	377	229
Dividends income	113	121
Gain on valuation of derivatives	2,201	993
Real estate rent	609	684
Foreign exchange gains	—	338
Other	378	236
Total non-operating income	3,680	2,604
Non-operating expenses		
Interest expenses	100	101
Rent cost of real estate	481	466
Foreign exchange losses	1,068	—
Other	132	58
Total non-operating expenses	1,783	626
Ordinary income	13,252	12,642
Extraordinary income		
Gain on sales of noncurrent assets	33	13
Gain on sales of investment securities	383	—
Total extraordinary income	416	13
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	378	309
Impairment loss	498	179
Loss on sales of investment securities	259	—
Total extraordinary losses	1,136	488
Income before income taxes and minority interests	12,533	12,167
Income taxes	4,994	4,852
Income before minority interests	7,538	7,314
Minority interests in income	144	212
Net income	7,394	7,102

Quarterly Consolidated Statements of Comprehensive Income
(For the Nine-month Period)

(Millions of yen)

	First nine months of FY3/13 (Apr. 1, 2012–Dec. 31, 2012)	First nine months of FY3/14 (Apr. 1, 2013–Dec. 31, 2013)
Income before minority interests	7,538	7,314
Other comprehensive income		
Valuation difference on available-for-sale securities	280	726
Deferred gains or losses on hedges	△10	22
Foreign currency translation adjustment	△3	87
Total other comprehensive income	266	835
Comprehensive income	7,805	8,149
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	7,660	7,942
Comprehensive income attributable to minority interests	144	206