

# Entity information

Mar 2013

## Company information

|  |   |
|--|---|
| FASF member mark                                   | true  |
| Document name                                      | 決算短信〔日本基準〕(連結)  |
| Filing date  | 2013-05-13  |
| Company name                                       | 三協フロンテア株式会社   |
| Stock exchange listings                            |   |
| Tokyo  | -   |
| Tokyo 1st section                                  | -   |
| Tokyo 2nd section                                  | -   |
| Tokyo Mothers                                      | -   |
| Tokyo Others                                       | -   |
| Osaka  | true  |
| Osaka 1st section                                  | -   |
| Osaka 2nd section                                  | -   |
| Osaka JASDAQ                                       | true  |
| Osaka Others                                       | -   |
| Nagoya   | -   |
| Nagoya 1st section                                 | -   |
| Nagoya 2nd section                                 | -   |
| Nagoya Centrex                                     | -   |
| Nagoya Others                                      | -   |
| Sapporo  | -   |
| Sapporo  | -   |
| Sapporo Ambitious                                  | -   |
| Sapporo Others                                     | -   |
| Fukuoka  | -   |
| Fukuoka  | -   |
| Fukuoka Q-Board                                    | -   |
| Fukuoka Others                                     | -   |
| Green Sheet  | -   |
| Japan Securities Dealers Association               | -   |
| Securities code                                    | 96390   |
| URL  | <a href="http://www.sankyofrontier.com/">http://www.sankyofrontier.com/</a> |
| Business category                                  |   |
| General Business                                   | true  |
| Specific Business                                  | -   |
| Fiscal Year End                                    | 2013-03-31  |
| Representative                                     |   |
| Title  | 代表取締役 社長  |
| Name   | 長妻 貴嗣   |
| Inquiries  |   |
| Title  | 常務取締役管理本部長  |
| Name   | 端山 秀人   |
| Tel  | 04-7133-6666  |
| Other  |   |
| Date of general shareholders' meeting (as planned) | 2013-06-19  |
| Dividend payable date (as planned)                 | 2013-06-20  |
| Annual securities report filing date (as planned)  | 2013-06-20  |
| Supplemental material of annual results            | -   |
| Way of getting                                     | -   |
| Convening briefing of annual results               | true  |
| Target audience                                    | -   |
| Note to fraction processing method                 | (百万円未満切捨て)  |

# Consolidated information

(in millions of yens)

|  | Mar 2014 | Sep 2013 | Mar 2013 | Mar 2012 |
|--|----------|----------|----------|----------|
| Consolidated information                           |          |          |          |          |
| Consolidated financial results                     |          |          |          |          |
| Consolidated operating results                     |          |          |          |          |
| Consolidated income statements information         |          |          |          |          |
| Net sales  |          |          |          |          |
| Net sales  |          |          | 24,095   | 29,234   |
| % change in net sales                              |          |          | -0.176   | -        |
| Operating income                                   |          |          |          |          |
| Operating income                                   |          |          | 3,364    | 4,942    |
| % change in operating income                       |          |          | -0.319   | -        |
| Ordinary income                                    |          |          |          |          |
| Ordinary income                                    |          |          | 3,438    | 4,907    |
| % change in ordinary income                        |          |          | -0.299   | -        |
| Net income   |          |          |          |          |
| Net income   |          |          | 2,069    | 2,469    |
| % change in net income                             |          |          | -0.162   | -        |
| Note to consolidated income statements information |          |          |          |          |
| Comprehensive income                               |          |          |          |          |
| Comprehensive income                               |          |          | 2,100    | 2,470    |
| Change in comprehensive income                     |          |          | -0.150   | -        |
| Other consolidated operating results               |          |          |          |          |
| Net income per share                               |          |          | 92.82    | 111.70   |
| Diluted net income per share                       |          |          | -        | -        |
| Net income to shareholders' equity ratio           |          |          | 0.107    | 0.140    |
| Ordinary income to total assets ratio              |          |          | 0.091    | 0.159    |
| Operating income to net sales ratio                |          |          | 0.140    | 0.169    |
| Note to consolidated operating results             |          |          |          |          |
| Investment profit (loss) on equity method          |          |          | -        | -        |
| Note to consolidated operating results             |          |          |          |          |
| Consolidated financial positions                   |          |          |          |          |
| Total assets                                       |          |          | 40,300   | 35,312   |
| Net assets   |          |          | 20,040   | 18,717   |
| Capital adequacy ratio                             |          |          | 0.497    | 0.530    |
| Net assets per share                               |          |          | 901.38   | 835.19   |
| Note to consolidated financial positions           |          |          |          |          |
| Owner's equity                                     |          |          | 20,040   | 18,711   |
| Note to consolidated financial positions           |          |          |          |          |
| Consolidated cash flows                            |          |          |          |          |
| Cash flows from operating activities               |          |          | -4,759   | 5,566    |
| Cash flows from investing activities               |          |          | -2,707   | -456     |
| Cash flows from financing activities               |          |          | 4,450    | -1,271   |
| Cash and equivalents, end of period                |          |          | 2,145    | 5,157    |
| Note to consolidated cash flows                    |          |          |          |          |
| Note to consolidated cash flows                    |          |          |          |          |
| Note to consolidated financial results             |          |          |          |          |
| Note to consolidated financial results             |          |          |          |          |
| Dividends  |          |          |          |          |
| Dividend per share                                 |          |          |          |          |
| First quarter                                      |          |          |          |          |
| Result   |          |          | -        | -        |
| Forecast   | -        |          |          |          |
| Forecast (upper)                                   | -        |          |          |          |
| Forecast (lower)                                   | -        |          |          |          |
| Second quarter                                     |          |          |          |          |
| Result   |          |          | 15.00    | 13.75    |
| Forecast   | 15.00    |          |          |          |
| Forecast (upper)                                   | -        |          |          |          |
| Forecast (lower)                                   | -        |          |          |          |

|   |  |        |
|---|--|--------|
| Third quarter   |  |        |
| Result  |  | -      |
| Forecast  | -  |        |
| Forecast (upper)  | -  |        |
| Forecast (lower)  | -  |        |
| Fiscal year end   |  |        |
| Result  |  | 15.00  |
| Forecast  | 15.00  |        |
| Forecast (upper)  | -  |        |
| Forecast (lower)  | -  |        |
| Total   |  |        |
| Result  |  | 30.00  |
| Forecast  | 30.00  |        |
| Forecast (upper)  | -  |        |
| Forecast (lower)  | -  |        |
| Total dividend paid   |  |        |
| Total dividend paid   |  | 667    |
| Payout ratio (consolidated)                                     |  |        |
| Payout ratio  |  | 0.323  |
| Payout ratio  | 0.318  |        |
| Ratio of total amount of dividends to net assets (consolidated) |  |        |
| Ratio of total amount of dividends to net assets                |  | 0.035  |
|   |  | -      |
| Note to dividends   |  |        |
| Note to dividends   |  | -      |
| Consolidated forecasts  |  |        |
| Title for consolidated forecasts                                | 3. 平成26年 3月期の連結業績予想（平成25年 4月 1日～平成26年 3月31日） |        |
| Preamble to consolidated forecasts                              |  |        |
| Preamble to consolidated forecasts                              | -  |        |
| Main table of consolidated forecasts                            |  |        |
| Net sales   |  |        |
| Forecast  | 26,600                                       | 12,500 |
| Forecast (upper)  | -  | -      |
| Forecast (lower)  | -  | -      |
| % change (forecast)   | 0.104  | 0.069  |
| % change (forecast-upper)                                       | -  | -      |
| % change (forecast-lower)                                       | -  | -      |
| Operating income  |  |        |
| Forecast  | 3,600  | 1,600  |
| Forecast (upper)  | -  | -      |
| Forecast (lower)  | -  | -      |
| % change (forecast)   | 0.070  | -0.056 |
| % change (forecast-upper)                                       | -  | -      |
| % change (forecast-lower)                                       | -  | -      |
| Ordinary income   |  |        |
| Forecast  | 3,500  | 1,500  |
| Forecast (upper)  | -  | -      |
| Forecast (lower)  | -  | -      |
| % change (forecast)   | 0.018  | -0.161 |
| % change (forecast-upper)                                       | -  | -      |
| % change (forecast-lower)                                       | -  | -      |
| Net income  |  |        |
| Forecast  | 2,100  | 900    |
| Forecast (upper)  | -  | -      |
| Forecast (lower)  | -  | -      |
| % change (forecast)   | 0.015  | -0.135 |
| % change (forecast-upper)                                       | -  | -      |
| % change (forecast-lower)                                       | -  | -      |
| Net income per share  |  |        |
| Forecast  | 94.45  | 40.48  |
| Forecast (upper)  | -  | -      |
| Forecast (lower)  | -  | -      |

|   |            |  |  |
|---|------------|--|--|
| Note to consolidated forecasts  |            |  |  |
| Note to consolidated forecasts  | -          |  |  |
| Others  |            |  |  |
| Material changes in subsidiaries during this period<br>(Changes in scope of consolidations resulting from change is subsidiaries) |            |  |  |
| Material changes in subsidiaries during this period<br>(Changes in scope of consolidations resulting from change is subsidiaries) | -          |  |  |
| Note to material changes in subsidiaries during this period   |            |  |  |
| Note to material changes in subsidiaries during this period   | -          |  |  |
| Changes in accounting policies and accounting estimates, retrospective restatement  |            |  |  |
| Changes in accounting policies based on revisions of accounting standard  | true       |  |  |
| Changes in accounting policies other than ones based on revisions of accounting standard  | -          |  |  |
| Changes in accounting estimates   | true       |  |  |
| Retrospective restatement   | -          |  |  |
| Note to changes in accounting policies and accounting estimates, retrospective restatement  |            |  |  |
| Note to changes in accounting policies and accounting estimates, retrospective restatement  |            |  | (注) 「連結財務諸表の用語、様式及び作成方法に関する規則」第14条の7(会計方針の変更を会計上の見積りの変更と区別することが困難な場合)に該当するものであります。詳細は、添付資料P. 17「4. 連結財務諸表(5) 連結財務諸表に関する注記事項(会計上の見積りの変更と区別することが困難な会計方針の変更)」をご覧ください。 |
| Number of issued and outstanding shares (common stock)  |            |  |  |
| Number of issued and outstanding shares at the end of fiscal year (including treasury stock)                                      | 23,356,800 |  | 23,356,800   |
| Number of treasury stock at the end of fiscal year  | 1,123,559  |  | 953,501  |
| Average number of shares  | 22,300,719 |  | 22,108,077   |
| Note to number of issued and outstanding shares (common stock)  |            |  |  |
| Note to number of issued and outstanding shares (common stock)  | -          |  |  |

## Non consolidated information

(in millions of yens)

|  | Mar 2013 | Mar 2012 |
|--|----------|----------|
| Non-consolidated information                   |          |          |
| Summary of non-consolidated financial results  |          |          |
| Non-consolidated financial results             |          |          |
| Non-consolidated operating results             |          |          |
| Non-consolidated income statements information |          |          |
| Net sales                                      |          |          |
| Net sales                                      | 23,579   | 28,640   |
| % change in net sales                          | -0.177   | 0.862    |
| Operating income                               |          |          |
| Operating income                               | 3,275    | 4,903    |
| % change in operating income                   | -0.332   | 8.768    |
| Ordinary income                                |          |          |
| Ordinary income                                | 3,350    | 4,867    |
| % change in ordinary income                    | -0.312   | 9.720    |
| Net income                                     |          |          |
| Net income                                     | 2,000    | 2,455    |
| % change in net income                         | -0.185   | 13.414   |
| Other non-consolidated operating results       |          |          |
| Net income per share                           | 89.72    | 111.07   |
| Diluted net income per share                   | -        | -        |
| Note to non-consolidated operating results     |          |          |
| Note to non-consolidated operating results     | -        |          |
| Non-consolidated financial positions           |          |          |
| Total assets                                   | 40,058   | 35,156   |
| Net assets                                     | 19,943   | 18,715   |
| Capital adequacy ratio                         | 0.498    | 0.532    |
| Net assets per share                           | 896.99   | 835.09   |
| Note to non-consolidated financial positions   |          |          |
| Owner's equity                                 | 19,943   | 18,708   |
| Note to non-consolidated financial positions   | -        |          |
| Note to non-consolidated financial results     |          |          |
| Note to non-consolidated financial results     | -        |          |

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.