

Consolidated Financial Review for the Year Ended March 31, 2013

Company name: **Tokyo Electron Limited**
URL: <http://www.tel.com>
Telephone number: (03) 5561-7000
Stock exchange listing: Tokyo Stock Exchange 1st Section (Code 8035)

- Notes: 1. The accompanying financial statements have been prepared in accordance with accounting principles and practices generally accepted in Japan.
2. Amounts are rounded down to the nearest million yen.

1. Consolidated financial highlights for the year ended March 31, 2013

(1) Operating results

| | Year ended | |
|--|--|----------------|
| | March 31, 2012 | March 31, 2013 |
| Net sales (Millions of yen) | 633,091 | 497,299 |
| Operating income (Millions of yen) | 60,443 | 12,548 |
| Ordinary income (Millions of yen) | 64,046 | 16,696 |
| Net income (Millions of yen) | 36,725 | 6,076 |
| Net income per share (Yen) | 205.04 | 33.91 |
| Fully diluted net income per share (Yen) | 204.72 | 33.85 |
| Return on equity (%) | 6.3 | 1.0 |
| Ordinary income to total assets (%) | 8.0 | 2.1 |
| Operating income to net sales (%) | 9.5 | 2.5 |
| Comprehensive income: | Year ended March 31, 2013: 15,826 million yen Year ended March 31, 2012: 36,953 million yen | |
| Profit/loss on equity method: | Year ended March 31, 2013: - million yen Year ended March 31, 2012: - million yen | |

(2) Financial position

| | As of | As of |
|--------------------------------|--|----------------|
| | March 31, 2012 | March 31, 2013 |
| Total assets (Millions of yen) | 783,610 | 775,527 |
| Net assets (Millions of yen) | 598,602 | 605,127 |
| Equity ratio (%) | 74.9 | 76.5 |
| Net assets per share (Yen) | 3,275.14 | 3,309.58 |
| Equity: | 593,032 million yen (as of March 31, 2013) 586,789 million yen (as of March 31, 2012) | |

(3) Cash flow

| | (Millions of yen) | |
|--|-------------------|----------------|
| | Year ended | |
| | March 31, 2012 | March 31, 2013 |
| Cash flow from operating activities | 29,712 | 84,266 |
| Cash flow from investing activities | (8,352) | (141,769) |
| Cash flow from financing activities | (27,334) | (10,625) |
| Cash and cash equivalents at end of period | 158,776 | 85,313 |

2. Dividends

| | Year ended March 31, 2012 | Year ended March 31, 2013 | Year ending March 31, 2014 (Forecast) |
|-----------------------------------|------------------------------|------------------------------|---|
| 1Q-end dividend per share (Yen) | - | - | - |
| 2Q-end dividend per share (Yen) | 53.00 | 25.00 | 25.00 |
| 3Q-end dividend per share (Yen) | - | - | - |
| Year-end dividend per share (Yen) | 27.00 | 26.00 | 25.00 |
| Annual dividend per share (Yen) | 80.00 | 51.00 | 50.00 |
| Total dividend (Millions of yen) | 14,331 | 9,138 | - |
| Payout ratio (%) | 39.0 | 150.4 | 68.9 |
| Dividend on equity (%) | 2.5 | 1.5 | - |

The interim dividend for the second quarter ended September 2012 was made up of ordinary dividend 15 yen and commemorative dividend 10 yen.

The year-end dividend for the year ended March 2013 was made up of ordinary dividend 16 yen and commemorative dividend 10 yen.

3. Earnings forecasts for the year ending March 31, 2014

| | Year ending September 30, 2013 (Cumulative) | Year ending March 31, 2014 |
|------------------------------------|---|-------------------------------|
| Net sales (Millions of yen) | 252,000 | 570,000 |
| Operating income (Millions of yen) | (8,000) | 18,000 |
| Net income (Millions of yen) | (3,000) | 13,000 |
| Net income per share (Yen) | (16.74) | 72.55 |

4. Others

- (1) Important changes in subsidiaries: None
(Changes on specific subsidiaries with changes in scope of consolidation)
- (2) Changes in accounting principles, accounting estimation and restatement
 1. Changes in accounting policies along with changes in accountins standards: Yes
 2. Other changes of accounting policies besides number 1 above: None
 3. Changes in accounting estimation: Yes
 4. Restatement: None
- (3) Number of shares issued and outstanding (common stock)
 1. Number of shares issued and outstanding (including treasury stock)

| | |
|-----------------------|--------------------|
| As of March 31, 2013: | 180,610,911 shares |
| As of March 31, 2012: | 180,610,911 shares |
 2. Number of shares of treasury stock

| | |
|-----------------------|------------------|
| As of March 31, 2013: | 1,424,203 shares |
| As of March 31, 2012: | 1,446,079 shares |
 3. Average number of shares outstanding

| | |
|-----------------------|--------------------|
| As of March 31, 2013: | 179,177,531 shares |
| As of March 31, 2012: | 179,112,754 shares |

(Reference) Non-consolidated financial review for the year ended March 31, 2013**(1) Operating results**

Note: Percentages indicate changes from the previous fiscal year.

| | Year ended | | | |
|--|----------------|--------|----------------|--------|
| | March 31, 2012 | | March 31, 2013 | |
| | | % | | % |
| Net sales (Millions of yen) | 516,524 | (9.3) | 375,485 | (27.3) |
| Operating income (Millions of yen) | 7,131 | (76.7) | 5,717 | (19.8) |
| Ordinary income (Millions of yen) | 44,286 | 8.1 | 27,314 | (38.3) |
| Net income (Millions of yen) | 39,144 | 22.6 | 22,984 | (41.3) |
| Net income per share (Yen) | 218.55 | - | 128.28 | - |
| Fully diluted net income per share (Yen) | 218.20 | - | 128.04 | - |

(2) Financial position

| | As of March 31, 2012 | As of March 31, 2013 |
|--|-------------------------|-------------------------|
| Total assets (Millions of yen) | 599,411 | 570,042 |
| Net assets (Millions of yen) | 375,761 | 390,303 |
| Equity ratio (%) | 62.5 | 68.2 |
| Net assets per share (Yen) | 2,090.84 | 2,170.52 |
| Equity: | | |
| 388,929 million yen (as of March 31, 2013) | | |
| 374,605 million yen (as of March 31, 2012) | | |

*** Notes on the status of auditing procedure execution:**

This earnings report is outside the jurisdiction of auditing procedures outlined in the Financial Instruments and Exchange Act and remain incomplete at the time of announcing this report.

*** Explanation of the appropriate use of earnings forecast:**

The performance forecasts and estimates stated in this Financial Review are based on certain assumptions judged to be reasonable at the present time in light of currently available information. Consequently, actual operating results may differ substantially from the projections in this Financial Review.

The company plans to hold a financial meeting for analysts and investors on Tuesday, April 30, 2013. The supplementary materials to these financial reports that will be handed out at this meeting will be posted simultaneously on our company website.

1. Operating Results

(1) Analysis of Operating Results

(i) Business Environment during the Fiscal Year Ended March 31, 2013

Concerns regarding the economy increased globally, including uncertainty regarding the future due to the prolonging debt crisis in Europe and financial problems in the United States as well as slowing growth in China and other emerging economies, but there were signs of a moderate recovery at the end of the fiscal year. Significant correction was made to yen appreciation at the end of the fiscal year, but the Japanese economy trended sluggishly and the recovery was only moderate when considered from a whole-year perspective, due to the impact of the long-term high value of the yen and concerns about a global economic recession.

In the electronics industry, the primary area of the Tokyo Electron Group's business activities, smartphone penetration rates were high and were a driving force in the industry, but demand for PCs and televisions was sluggish and the business environment remained challenging.

(ii) Overview of Profit and Losses during the Fiscal Year Ended March 31, 2013

Under these circumstances, profit and losses for the fiscal year were as follows.

Consolidated net sales for the fiscal year decreased by 21.4% from the previous fiscal year, to 497,299 million yen. Domestic net sales decreased by 30.8%, to 118,503 million yen, and overseas net sales decreased 18.0%, to 378,795 million yen, with overseas net sales accounting for 76.2% of consolidated net sales. Consolidated orders for the fiscal year decreased 16.7%, to 450,627 million yen, and consolidated order backlogs fell 16.5%, to 180,829 million yen.

Cost of sales for the fiscal year dropped 19.7%, to 338,545 million yen, and gross profit decreased 24.9%, to 158,754 million yen. As a result, gross profit margin decreased by 1.5 percentage points, to 31.9%.

Selling, general, and administrative (SG&A) expenses decreased 3.2% to 146,206 million yen, and the ratio to consolidated net sales increased by 5.5 percentage points to 29.4%.

As a result of these developments, operating income was down 79.2% to 12,548 million yen. Ordinary income, adjusted for non-operating income of 6,125 million yen and non-operating expenses of 1,977 million yen, was down 73.9% to 16,696 million yen.

Meanwhile, extraordinary income was 1,070 million yen, compared to extraordinary losses of 3,444 million yen in the previous fiscal year.

Income before income taxes for the fiscal year decreased 70.7% to 17,766 million yen, and net income decreased 83.5% to 6,076 million yen.

As a result, net income per share was 33.91 yen (205.04 yen in the previous fiscal year).

(iii) Overview of Operations during the Fiscal Year Ended March 31, 2013 by Business Segment**Semiconductor Production Equipment**

Demand for semiconductors used in smartphones was favorable, but overall, the phase of inventory adjustments continued as a result of sluggish PC sales. Capital investment by semiconductor manufacturers in logic-based products was robust, but investment in memory continued to slump. In the second half of the year, however, manufacturers made production and inventory adjustments including a shift from PC semiconductors to mobile device semiconductors, and the balance of supply and demand for memory semiconductors began to improve. The strong demand for mobile memory is expected to lead to orders for production equipment in the future. Given these circumstances, net sales from external customers in this segment during the fiscal year were 392,026 million yen (down 18.0% compared to the previous year).

During the fiscal year, the TEL Group launched the “NT333™” atomic layer deposition system, “Triase+™ EX-II™ TiN” single wafer deposition system, and other new products.

FPD/PV (Flat-Panel Display/Photovoltaic Panel) Production Equipment

In the television market, sales were sluggish, particularly in developed countries, as a result of cooling consumer confidence caused by uncertainty concerning future economic developments and a reversal of the replacement demand created in the lead-up to the switch to digital broadcasting. Sales of panels for smartphones and tablet PCs, primarily high-performance units, were robust, but the downturn in PC sales continued, and as a result panel manufacturers did not invest to increase production capacity and the FPD production equipment market remained slow. Demand in low-latitude regions is expected to grow for thin-film silicon photovoltaic panel production equipment, a business which the TEL Group entered from a medium- to long-term perspective, and the Group reinforced development to raise conversion efficiency. Given these circumstances, net sales from external customers in this segment were 20,160 million yen (down 71.2% compared to the previous year).

Electronic Components and Computer Networks

In the electronic components segment, demand in Japan for semiconductor products was low, as was demand for consumer electronic devices and industrial equipment, but overseas business grew as a result of an expansion of commercial rights in Asia. In the computer networks segment, sales of computer network products and maintenance services were strong. Given these circumstances, net sales from external customers in this segment were 84,664 million yen (down 0.2% compared to the previous year).

Other

Net sales from external customers in this segment were 448 million yen (down 2.9% compared to the

previous year).

(For reference)

Consolidated

(Millions of yen)

| | Year ended March 31, 2012 | Year ended March 31, 2013 | | | | | | |
|---|------------------------------|---------------------------|---------|---------|-------------|---------|-----------|---------|
| | | First Half | | | Second Half | | Full Year | |
| | | 1Q | 2Q | 3Q | 4Q | | | |
| Net Sales | 633,091 | 134,179 | 132,421 | 266,600 | 91,910 | 138,788 | 230,699 | 497,299 |
| Semiconductor Production Equipment | 477,873 | 108,703 | 105,963 | 214,666 | 68,056 | 109,303 | 177,359 | 392,026 |
| Japan | 82,887 | 10,032 | 10,186 | 20,218 | 6,349 | 13,709 | 20,059 | 40,278 |
| U.S. | 114,821 | 26,629 | 29,152 | 55,782 | 28,879 | 32,431 | 61,310 | 117,092 |
| Europe | 49,325 | 10,457 | 12,944 | 23,402 | 7,673 | 7,626 | 15,299 | 38,701 |
| Korea | 108,740 | 24,214 | 14,463 | 38,677 | 5,759 | 13,074 | 18,833 | 57,510 |
| Taiwan | 75,018 | 29,338 | 29,456 | 58,795 | 15,238 | 31,352 | 46,591 | 105,386 |
| China | 25,395 | 5,666 | 6,196 | 11,863 | 2,153 | 5,935 | 8,088 | 19,951 |
| S.E.Asia | 21,683 | 2,363 | 3,563 | 5,927 | 2,003 | 5,174 | 7,177 | 13,104 |
| FPD/PV Production Equipment | 69,888 | 4,769 | 4,460 | 9,230 | 4,682 | 6,247 | 10,930 | 20,160 |
| Electronic Components & Computer Networks | 84,867 | 20,605 | 21,859 | 42,465 | 19,105 | 23,093 | 42,199 | 84,664 |
| Others | 461 | 101 | 137 | 238 | 66 | 142 | 209 | 448 |
| Operating Income(loss) | 60,443 | 9,283 | 2,918 | 12,202 | (6,865) | 7,211 | 346 | 12,548 |
| Ordinary Income(loss) | 64,046 | 11,248 | 4,211 | 15,459 | (6,654) | 7,891 | 1,237 | 16,696 |
| Net Income(loss) | 36,725 | 5,720 | 370 | 6,090 | (7,026) | 7,012 | (14) | 6,076 |

Note: Offset elimination has been carried out on the dealing between segments.

(iv) Projected Operating Results for the Next Fiscal Year Ending March 31, 2014

In the semiconductor market, the balance between supply and demand has started to improve as a result of strong demand for mobile terminals, and we expect a recovery in demand for our core semiconductor production equipment starting mid-year. In the FPD segment, investment in large-panel production equipment has been pushed back and the market for production equipment contracted sharply, but new investment in large-panel production equipment in China is expected to resume and demand for medium- and small-panel production equipment will likely remain strong. The financial forecast for the next fiscal year (the fiscal year ending March 31, 2014) based on these projections is set forth below.

Consolidated Forecast

(Billions of yen, Y/Y change)

| Year ending March 31, 2014 | Interim | | Full Year | |
|---|---------|--------|-----------|--------|
| Net Sales | 252.0 | -5.5% | 570.0 | 14.6% |
| Semiconductor Production Equipment | 190.0 | -11.5% | 430.0 | 9.7% |
| FPD/PV Production Equipment | 20.0 | 116.7% | 51.0 | 153.0% |
| Electronic Components & Computer Networks | 42.0 | -1.1% | 89.0 | 5.1% |
| Others | 0.0 | - | 0.0 | - |
| Operating Income(loss) | (8.0) | - | 18.0 | 43.4% |
| Net Income(loss) | (3.0) | - | 13.0 | 113.9% |

Note: Offset elimination has been carried out on the dealing between segments.

Note: The financial forecasts and estimates stated in this announcement are based on certain assumptions judged to be reasonable by the TEL Group in light of information currently available concerning economic conditions in Japan and overseas, fluctuations in foreign exchange rates, and other factors that may have an impact on performance. The company does not promise that the forecasts or estimates will be accurate.

They are therefore susceptible to the impact of many uncertainties, including market conditions, competition, the launching of

new products (and their success or failure), and global conditions in the semiconductor related industry. Consequently, actual sales and profits may differ substantially from the projections stated in this announcement.

(2) Qualitative Information on Consolidated Financial Conditions

(i) Financial Conditions

Current assets at the end of the fiscal year were 521,501 million yen, down 85,549 million yen compared to the end of the previous fiscal year. The major factors influencing this result were a 49,804 million yen decrease in trade notes and accounts receivable, a 21,292 million yen decrease in short-term investments included in securities, a 13,772 million yen decrease in inventory, and a 13,797 million yen increase in cash and deposits.

Tangible fixed assets increased by 8,812 million yen from the end of the previous fiscal year, to 135,697 million yen.

Intangible fixed assets increased by 55,214 million yen from the end of the previous fiscal year to 59,918 million yen as a result of an increase in goodwill from acquisitions of companies in the United States and Europe and other factors.

Investments and other assets increased by 13,439 million yen from the end of the previous fiscal year, to 58,410 million yen.

As a result, total assets decreased by 8,082 million yen compared to the end of the previous fiscal year, to 775,527 million yen.

Current liabilities were down 18,123 million yen compared to the end of the previous fiscal year, to 106,670 million yen. The major factors causing the decline were a 10,725 million yen decrease in trade notes and accounts payable and a 7,388 million yen decrease in customer advances.

Long-term liabilities were up 3,516 million yen compared to the end of the previous fiscal year, to 63,730 million yen.

Net assets were 605,127 million yen, up 6,524 million yen from the end of the previous fiscal year. The main factors were an increase due to a net income of 6,076 million yen reported for the fiscal year, an increase of 8,674 million yen from translation adjustments due to effects from the depreciation of the yen, and a decrease due to payment of 4,837 million yen in year-end dividends for the previous fiscal year and payment of 4,479 million yen in interim dividends for the current fiscal year. The equity ratio was 76.5%.

(ii) Cash Flow

Cash and cash equivalents at the end of the fiscal year decreased by 73,462 million yen compared to the end of the previous fiscal year, to 85,313 million yen. The combined balance including the 154,815 million yen in time deposits and short-term investments with periods to maturity or redemption of at least three

months that are not included in cash and cash equivalents, was 240,129 million yen, down 7,495 million yen from the end of the previous fiscal year. The overall situation regarding cash flow during the fiscal year was as follows.

Cash flow from operating activities increased by 54,554 million yen compared to the previous fiscal year to 84,266 million yen. The main positive factors included 17,766 million yen in net income before income taxes, a 57,549 million yen decrease in trade notes and accounts receivable, 26,630 million yen in depreciation and amortization, and a 20,278 million yen decrease in inventories. The main negative factors were a 15,481 million yen decrease in accounts payable and a 12,455 million yen decrease in customer advances. Cash flow from investing activities was negative 141,769 million yen, compared to negative 8,352 million yen in the previous year. This was primarily the result of a 66,056 million yen increase in time deposits and short-term investments, 55,079 million yen in purchase of investments in subsidiaries resulting in changes in the scope of consolidation, and 19,012 million yen in payments for purchase of tangible fixed assets. Cash flow from financing activities was negative 10,625 million yen, primarily as a result of the payment of 9,316 million yen in dividends. Cash flow from financing activities in the previous fiscal year was negative 27,334 million yen.

| | Fiscal year ended March 31, 2012 | Fiscal year ended March 31, 2013 |
|--|-------------------------------------|-------------------------------------|
| Equity ratio (%) | 74.9 | 76.5 |
| Equity ratio at market value (%) | 108.3 | 96.2 |
| Interest-bearing debt to cash flow ratio (times) | 0.1 | 0.0 |
| Interest coverage ratio (times) | 691.25 | 1,227.59 |

Equity ratio: (Equity / Total assets) x 100

Equity ratio at market value: (Market capitalization / Total assets) x 100

Interest-bearing debt to cash flow ratio: Interest-bearing debt / Cash flow from operating activities

Interest coverage ratio: Cash flow from operating activities / Interest expenses

* All indicators are calculated using financial figures on a consolidated basis.

* Market capitalization is calculated based on the following formula: Closing stock price at fiscal year-end x Number of shares outstanding at fiscal year-end after deduction of treasury stock.

* Cash flow from operating activities corresponds to the cash flow from operating activities in the consolidated statement of cash flow. Interest-bearing debt includes all liabilities for which the Company is paying interest among the liabilities reported on the consolidated balance sheet. Interest expenses correspond to the interest paid in the consolidated statement of cash flow.

(3) Basic Policy on Profit Allocation and Payment of Dividends for Current and Next Fiscal Years

The dividend policy of TEL is to link dividend payments to business performance and earnings on an ongoing basis. Its basic policy for returning profits to shareholders is to maintain a payout ratio of around

35% based on consolidated net income.

TEL will effectively use internal capital reserves and concentrate investment in growth areas to raise corporate value through earnings growth, and TEL provides returns directly to shareholders by linking dividend payments to business performance and earnings.

In the current fiscal year (ended March 2013), the figures announced on July 30, 2012 remain unchanged, and a year-end dividend of 26 yen per share (a 16-yen ordinary dividend and a 10-yen commemorative dividend) is planned. As a result, the dividend for the entire fiscal year including the interim dividend (25 yen per share) is 51 yen per share.

For the following fiscal year (ending March 31, 2014), the above dividend policy will remain unchanged, and in addition to performance-based policies, TEL takes account of the Group financial conditions, global financial and economic trends, and plans to pay a total dividend of 50 yen per share (a 25-yen interim dividend and 25-yen year-end dividend) as a special measure on shareholder returns, significantly surpassing the 35% target payout ratio.

| | Dividend per share | | |
|--|------------------------------------|------------------------------------|------------------------------------|
| | 2Q-end | Year-end | Total |
| Current fiscal year (ended March, 2013) | 25 yen (Ordinary dividend) | 26 yen (Ordinary dividend) | 51 yen (Ordinary dividend) |
| | 15 yen (Commemorative dividend) | 16 yen (Commemorative dividend) | 31 yen (Commemorative dividend) |
| | 10 yen | 10 yen | 20 yen |
| Next fiscal year (ending March, 2014) | 25 yen | 25 yen | 50 yen |

2. Management Policy

(1) Basic Management Policy

The basic management policy of the TEL Group is to raise its corporate value through profit-oriented operations by placing the highest priority on customers, enhancing product and technology development capabilities, and invigorating its workforce.

Under this fundamental policy, the TEL Group will engage in the development of vibrant and internationally competitive companies, with high growth potential and profitability that are attractive to investors.

(2) Management Tasks

The Group, one of the world's leading suppliers of semiconductor and flat-panel display (FPD) production equipment, engages in dynamic business activities in the electronics industry, a field characterized by rapid technological innovation, with its corporate mission to support the development of a dream-inspiring society through our cutting-edge technologies and reliable services.

In the markets in which we operate, the increasing market domination by our customers (semiconductor manufacturers and others) has continued, and so it is vital that we acquire and maintain our high position in terms of market share in the fields in which we are already operating. In addition, it is important that we develop products and establish businesses that can serve as new sources of earnings. Furthermore, we will continue our efforts to reduce fixed costs. It is vital that we enhance synergy effects between the four overseas companies acquired during the fiscal year and the TEL Group's technological and marketing service capabilities. With these issues in mind, we have adopted the following priority policies.

(i) Improving product strength to expand market share

To acquire and maintain a high share in markets where we are already operating, further improvements to the processing performance, productivity and reliability of our products are required to resolve issues faced by our customers. The TEL Group will work to increase market share by improving the competitiveness of our products such as etching equipment, cleaning equipment, coater/developer, and wafer deposition equipment. In particular, we are aiming to substantially expand our market share in the field of etching equipment, a market expected to grow in future years, by distinguishing our technology from competitors, increasing the pace of development, promoting cost reductions, and other measures. In the cleaning equipment segment, we will generate synergy effects between our existing "CELLESTA™" single-wafer cleaning system series and the products and technologies of TEL FSI, Inc., which was recently acquired, and work to increase sales of the "Certas™" series of best-selling gas chemical etching system. We will accelerate development of semiconductor production equipment compatible with large-diameter silicon wafers to solidify our position. In the FPD production equipment business, we will use our plant in Kunshan City, China to raise profitability.

(ii) Technological innovation for continuous growth

The TEL Group is focusing its efforts on the development of new business such as creating equipment and technologies for mass production of MRAM, which is gaining prominence as next-generation memory, through collaboration between industry, government and academia as well as creating mass production technologies for large organic EL panels. The thin-film solar panel production equipment segment is expected to become a new core business in the medium- to long-term, and we are accelerating development to achieve high conversion rates at the earliest possible time, the key to low-cost electricity generation based on the technological capabilities of TEL Solar which was recently acquired. In addition, we are selecting and consolidating research development topics based on future business feasibility and investment efficiency.

(iii) Pursuit of best solutions

As increasing market domination by our customer base continues, we will look to strengthen our partnerships with our customers through implementing a sales and service system. These policies will allow us to contribute to the technological development of our customers at an early stage and thus understand their needs so as to provide them with the best solution quickly. In back end of line fields such as test systems and packaging, we are also providing best solutions through integrated proposals that include multiple products to make use of our strengths. In addition to the marketing and sale of cutting edge equipment, we are also working to expand our business, responding to shift to longer equipment lifecycles in our field solutions business. This covers areas such as the moving and remodeling and improvement of sold equipment and the spare parts business.

(iv) Measures to fulfill our corporate social responsibility

Based on our "Safety First" principle, the TEL Group believes that ensuring that all individuals involved in our business activities can work safely, use safe equipment, and remain healthy is an important part of our corporate social responsibility. Based on the principle of "solving environmental problems with technology", to promote more environmentally friendly practices at customer factories, we are developing manufacturing equipment which will lead to reduced emission of greenhouse gases, reduced power consumption and lower water usage. Moreover, as a group, we will promote activities such as the introduction of photovoltaic power generation equipment in our main factories to reduce the environmental impact of our business practices and logistics. Furthermore, we are building relationships built on trust through communications with local residents and various other stakeholders to maintain our status as a good corporate citizen with strong community ties and to achieve growth in tandem with society.

In addition to the policies described above, for the human resources who will be the source of growth, we think that the placement of the right people in the right positions and proactive development of training programs to educate our human resources to equip them to respond to changes in the business environment will help the Group to make rapid progress in the future. We will also continue to provide evaluation and compensation which fairly recognize the extent of individual contributions, and seek to create a company that is brimming with dreams and vitality.

The Group will continue, on the basis of its profit-oriented management, to further enhance its corporate value by placing customers first, improving product and technology development capabilities, strengthening international competitiveness, and motivating employees.

Consolidated Balance Sheet

TOKYO ELECTRON

| | (Millions of yen) | |
|---|-------------------------|-------------------------|
| | As of March 31, 2012 | As of March 31, 2013 |
| ASSETS | | |
| Current assets | | |
| Cash and deposit | 35,834 | 49,632 |
| Trade notes and accounts receivable | 150,305 | 100,500 |
| Securities | 211,790 | 190,497 |
| Merchandise and finished goods | 101,789 | 87,397 |
| Work in process | 35,104 | 33,402 |
| Raw materials and supplies | 12,575 | 14,898 |
| Deferred income taxes | 23,546 | 15,669 |
| Others | 37,480 | 30,682 |
| Allowance for doubtful accounts | (1,376) | (1,179) |
| Total current assets | 607,050 | 521,501 |
| Long-term assets | | |
| Tangible fixed assets | | |
| Buildings and structures | 143,461 | 163,857 |
| Accumulated depreciation | (79,077) | (92,009) |
| Buildings and structures, net | 64,384 | 71,847 |
| Machinery and carriers | 85,499 | 108,360 |
| Accumulated depreciation | (63,835) | (81,233) |
| Machinery and carriers, net | 21,664 | 27,126 |
| Land | 26,260 | 25,030 |
| Others | 39,849 | 37,781 |
| Accumulated depreciation | (25,272) | (26,087) |
| Others, net | 14,576 | 11,693 |
| Total tangible fixed assets | 126,885 | 135,697 |
| Intangible fixed assets | | |
| Goodwill | - | 38,372 |
| Others | 4,703 | 21,545 |
| Total intangible fixed assets | 4,703 | 59,918 |
| Investments and other assets | | |
| Investment securities | 16,081 | 18,669 |
| Deferred income taxes | 17,585 | 23,205 |
| Others | 15,152 | 18,647 |
| Allowance for doubtful accounts | (3,848) | (2,112) |
| Total investments and other assets | 44,971 | 58,410 |
| Total long-term assets | 176,560 | 254,026 |
| Total assets | 783,610 | 775,527 |

TOKYO ELECTRON

(Millions of yen)

| | As of March 31, 2012 | As of March 31, 2013 |
|---|-------------------------|-------------------------|
| LIABILITIES | | |
| Current liabilities | | |
| Trade notes and accounts payable | 46,986 | 36,261 |
| Accrued warranty expenses | 8,903 | 8,344 |
| Others | 68,903 | 62,064 |
| Total current liabilities | 124,794 | 106,670 |
| Long-term liabilities | | |
| Accrued pension and severance costs | 54,646 | 56,643 |
| Others | 5,567 | 7,086 |
| Total long-term liabilities | 60,213 | 63,730 |
| Total liabilities | 185,007 | 170,400 |
| NET ASSETS | | |
| Shareholders' equity | | |
| Common stock | 54,961 | 54,961 |
| Capital surplus | 78,023 | 78,023 |
| Retained earnings | 471,186 | 467,920 |
| Treasury stock | (9,747) | (9,588) |
| Total shareholders' equity | 594,422 | 591,315 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,575 | 4,214 |
| Deferred gains or losses on hedges | (51) | (14) |
| Translation adjustments | (11,157) | (2,483) |
| Total accumulated other comprehensive income | (7,633) | 1,716 |
| Subscription rights to shares | 1,156 | 1,374 |
| Minority interests | 10,656 | 10,720 |
| Total net assets | 598,602 | 605,127 |
| Total liabilities and net assets | 783,610 | 775,527 |

Consolidated Statement of Income

| | (Millions of yen) | |
|--|------------------------------|------------------------------|
| | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Net sales | 633,091 | 497,299 |
| Cost of sales | 421,646 | 338,545 |
| Gross profit | 211,444 | 158,754 |
| Selling, general & administrative expenses | | |
| Salaries and allowances | 21,446 | 24,619 |
| Research and development expenses | 81,506 | 73,248 |
| Others | 48,048 | 48,338 |
| Total selling, general & administrative expenses | 151,001 | 146,206 |
| Operating income (loss) | 60,443 | 12,548 |
| Non-operating income | | |
| Interest income | 775 | 1,392 |
| Revenue from development grants | 1,130 | 987 |
| Others | 2,192 | 3,745 |
| Total non-operating income | 4,097 | 6,125 |
| Non-operating expenses | | |
| Foreign currency translation loss | 31 | 1,520 |
| Others | 462 | 457 |
| Total non-operating expenses | 494 | 1,977 |
| Ordinary income (loss) | 64,046 | 16,696 |
| Unusual or infrequent profit | | |
| Gain on sale of fixed assets | 565 | 943 |
| Reversal of allowance for doubtful accounts | - | 558 |
| Gain on collection written-off claims | 1,437 | - |
| Others | 171 | - |
| Total unusual or infrequent profit | 2,174 | 1,501 |
| Unusual or infrequent loss | | |
| Loss on sale of fixed assets | 406 | 153 |
| Loss from earthquake damage | 935 | - |
| Loss on liquidation of subsidiaries and affiliates | - | 134 |
| Reorganization costs | - | 132 |
| Provision of allowance for doubtful accounts | 1,848 | - |
| Loss from restructuring | 848 | - |
| Loss on revaluation of investment securities | 696 | - |
| Others | 883 | 11 |
| Total unusual or infrequent loss | 5,619 | 431 |
| Income (loss) before income taxes | 60,602 | 17,766 |
| Provision for income taxes and enterprise taxes | 15,022 | 6,254 |
| Prior year's corporate tax | - | 2,194 |
| Deferred income taxes | 8,400 | 2,958 |
| Total income taxes | 23,422 | 11,408 |
| Income (loss) before minority interests | 37,179 | 6,358 |
| Minority interests | 453 | 282 |
| Net income (loss) | 36,725 | 6,076 |

Consolidated Statement of Comprehensive Income

| | (Millions of yen) | |
|---|------------------------------|------------------------------|
| | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Income (loss) before minority interests | 37,179 | 6,358 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 768 | 651 |
| Deferred gains or losses on hedges | (68) | 55 |
| Translation adjustments | (925) | 8,760 |
| Total other comprehensive income | <u>(225)</u> | <u>9,467</u> |
| Comprehensive income | <u>36,953</u> | <u>15,826</u> |
| (Breakdown) | | |
| Comprehensive income attributable to owners | 36,531 | 15,425 |
| Comprehensive income attributable to minority interests | 422 | 400 |

Consolidated Statements of Changes in Net Assets

| | (Millions of yen) | |
|--------------------------------|------------------------------|------------------------------|
| | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Shareholders' equity | | |
| Common stock | | |
| Balance at beginning of period | 54,961 | 54,961 |
| Balance at end of period | <u>54,961</u> | <u>54,961</u> |
| Capital surplus | | |
| Balance at beginning of period | 78,045 | 78,023 |
| Disposal of treasury stock | (22) | - |
| Balance at end of period | <u>78,023</u> | <u>78,023</u> |
| Retained earnings | | |
| Balance at beginning of period | 457,658 | 471,186 |
| Cash dividends | (23,101) | (9,316) |
| Net income (loss) | 36,725 | 6,076 |
| Disposal of treasury stock | (96) | (24) |
| Balance at end of period | <u>471,186</u> | <u>467,920</u> |
| Treasury stock | | |
| Balance at beginning of period | (10,484) | (9,747) |
| Purchase of treasury stock | (12) | (15) |
| Disposal of treasury stock | 749 | 173 |
| Balance at end of period | <u>(9,747)</u> | <u>(9,588)</u> |
| Total shareholders' equity | | |
| Balance at beginning of period | 580,180 | 594,422 |
| Cash dividends | (23,101) | (9,316) |
| Net income (loss) | 36,725 | 6,076 |
| Purchase of treasury stock | (12) | (15) |
| Disposal of treasury stock | 630 | 148 |
| Balance at end of period | <u>594,422</u> | <u>591,315</u> |

Consolidated Statements of Changes in Net Assets

| | (Millions of yen) | |
|---|------------------------------|------------------------------|
| | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | | |
| Balance at beginning of period | 2,807 | 3,575 |
| Net change except shareholders' equity | 768 | 638 |
| Balance at end of period | <u>3,575</u> | <u>4,214</u> |
| Deferred gains or losses on hedges | | |
| Balance at beginning of period | (12) | (51) |
| Net change except shareholders' equity | (38) | 36 |
| Balance at end of period | <u>(51)</u> | <u>(14)</u> |
| Translation adjustments | | |
| Balance at beginning of period | (10,234) | (11,157) |
| Net change except shareholders' equity | (923) | 8,674 |
| Balance at end of period | <u>(11,157)</u> | <u>(2,483)</u> |
| Total accumulated other comprehensive income | | |
| Balance at beginning of period | (7,439) | (7,633) |
| Net change except shareholders' equity | (194) | 9,349 |
| Balance at end of period | <u>(7,633)</u> | <u>1,716</u> |
| Subscription rights to shares | | |
| Balance at beginning of period | 1,499 | 1,156 |
| Net change except shareholders' equity | (342) | 217 |
| Balance at end of period | <u>1,156</u> | <u>1,374</u> |
| Minority interests | | |
| Balance at beginning of period | 10,560 | 10,656 |
| Net change except shareholders' equity | 96 | 63 |
| Balance at end of period | <u>10,656</u> | <u>10,720</u> |
| Total net assets | | |
| Balance at beginning of period | 584,801 | 598,602 |
| Cash dividends | (23,101) | (9,316) |
| Net income (loss) | 36,725 | 6,076 |
| Purchase of treasury stock | (12) | (15) |
| Disposal of treasury stock | 630 | 148 |
| Net change except shareholders' equity | (440) | 9,631 |
| Balance at end of period | <u>598,602</u> | <u>605,127</u> |

Consolidated Cash Flow

TOKYO ELECTRON

| | (Millions of yen) | |
|---|------------------------------|------------------------------|
| | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Cash flow from operating activities | | |
| Income (loss) before income taxes | 60,602 | 17,766 |
| Depreciation and amortization | 24,197 | 26,630 |
| Amortization of goodwill | - | 1,141 |
| Increase in accrued pension and severance costs (decrease) | 2,422 | 1,864 |
| Increase in allowance for doubtful accounts (decrease) | 2,111 | (2,166) |
| Increase in accrued employees' bonuses (decrease) | (2,506) | (2,750) |
| Increase in accrued warranty expenses (decrease) | 1,343 | (2,918) |
| Interest and dividend revenue | (1,009) | (1,659) |
| Decrease in trade notes and accounts receivable (increase) | (15,540) | 57,549 |
| Decrease in inventories (increase) | 16,022 | 20,278 |
| Increase in accounts payable (decrease) | (5,807) | (15,481) |
| Decrease in prepaid consumption tax (increase) | 1,507 | 2,862 |
| Increase in accrued consumption tax (decrease) | (2,417) | 596 |
| Increase in customer advances (decrease) | (4,566) | (12,455) |
| Decrease in specific doubtful receivables (increase) | (1,889) | 1,928 |
| Others | 1,935 | (2,766) |
| Subtotal | 76,405 | 90,420 |
| Receipts from interest and dividends | 978 | 1,586 |
| Interest paid | (42) | (68) |
| Income taxes paid or refund (paid) | (47,628) | (7,671) |
| Net cash generated by operating activities | 29,712 | 84,266 |
| Cash flow from investing activities | | |
| Payment into time deposits | (35,000) | (15,056) |
| Proceeds from time deposits | 55,000 | 15,000 |
| Payment for purchase of short-term investments | (249,500) | (177,000) |
| Proceeds from redemption of short-term investments | 260,500 | 111,000 |
| Payment for purchase of tangible fixed assets | (36,010) | (19,012) |
| Proceeds from sale of tangible fixed assets | 1,102 | 3,630 |
| Payment for purchase of intangible fixed assets | (2,140) | (1,234) |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation | (348) | (55,079) |
| Payments for transfer of business | - | (1,097) |
| Others | (1,955) | (2,920) |
| Net cash used in investing activities | (8,352) | (141,769) |
| Cash flow from financing activities | | |
| Net increase in short-term borrowings (decrease) | (3,593) | (646) |
| Net decrease in treasury stock (increase) | (12) | (15) |
| Dividends paid | (23,101) | (9,316) |
| Others | (626) | (646) |
| Net cash generated by financing activities | (27,334) | (10,625) |
| Effect of exchange rate changes on cash and cash equivalents | (299) | (5,334) |
| Net increase in cash and cash equivalents (decrease) | (6,274) | (73,462) |
| Cash and cash equivalents at beginning of period | 165,050 | 158,776 |
| Cash and cash equivalents at end of period | 158,776 | 85,313 |

Segment Information

(i) Overview of reportable segments

The reportable segments by the company provide separate financial information pertaining to the various segments of the company, which is reviewed periodically by the management to evaluate corporate performance as well as make decisions about the allocation of management resources.

The corporate structure consists of product and service segments based on business units (BUs), and the reportable segments are as follows: Semiconductor Production Equipment, FPD/PV (Flat Panel Display and Photovoltaic Panel) Production Equipment, and Electronic Components and Computer Networks.

The Semiconductor Production Equipment segment consists of coaters/developers, plasma etch systems, thermal processing systems, single wafer deposition systems, cleaning systems used in wafer processing, wafer probers used in the wafer testing process and other semiconductor production equipment, and we are engaged in the development, manufacturing, sales and provision of maintenance services, etc. for such products.

The FPD/PV Production Equipment segment consists of coaters/developers, plasma etch/ash systems used in the manufacturing of flat panel displays, and photovoltaic panel production equipment used in the manufacturing of thin film silicon photovoltaic panels, and we are engaged in the development, manufacturing, sales and provision of maintenance services, etc. for such products.

The Electronic Components and Computer Networks segment consists of semiconductor products centering on integrated circuits (IC), other electronic components, computer networks and software, etc., and we are engaged in the design, development, procurement, and sales, etc. for such products.

(ii) Ways of estimating net sales, profits or losses, assets, and other amounts in reportable segment.

Accounting method used in each reportable segment is almost the same as the method used to prepare consolidated financial statements. Inter-segment revenues or transfers are based on prevailing market prices. Moreover, shared assets have not been allotted to each reportable segments, but associated costs have been distributed among them according to rational standards.

(iii) Net sales, profits or losses, assets, and other amounts in reportable segment

TOKYO ELECTRON

Year ended March 31, 2013

(Millions of yen)

| | Reportable Segment | | | Others *1 |
|--|--|-----------------------------------|--|--------------|
| | Semiconductor Production Equipment | FPD/PV Production Equipment | Electronic Components & Computer Networks | |
| Sales to external customers | 392,026 | 20,160 | 84,664 | 448 |
| Inter-segment sales or transfers | 43 | - | 813 | 10,612 |
| Net sales | 392,069 | 20,160 | 85,477 | 11,060 |
| Segment income (loss) | 48,600 | (6,355) | 1,283 | 1,320 |
| Segment assets | 223,955 | 49,489 | 47,557 | 1,549 |
| Depreciation and amortization | 12,330 | 461 | 448 | 77 |
| Amortization of goodwill | 1,038 | - | 102 | - |
| Increase in the amount of tangible fixed assets and intangible fixed assets | 13,463 | 1,660 | 482 | 53 |

| | Total Segment | Eliminations *2 | Consolidated Total *3 |
|--|---------------|--------------------|-----------------------------|
| Sales to external customers | 497,299 | - | 497,299 |
| Inter-segment sales or transfers | 11,468 | (11,468) | - |
| Net sales | 508,768 | (11,468) | 497,299 |
| Segment income (loss) | 44,849 | (27,082) | 17,766 |
| Segment assets | 322,551 | 452,976 | 775,527 |
| Depreciation and amortization | 13,317 | 13,313 | 26,630 |
| Amortization of goodwill | 1,141 | - | 1,141 |
| Increase in the amount of tangible fixed assets and intangible fixed assets | 15,660 | 9,834 | 25,494 |

Notes:

*1 The "Others" segment includes all other businesses which are not included in the reported business segments, such as the transportation of products of the Tokyo Electron Group companies, equipment leasing and insurance, etc.

*2 a) The eliminations of segment income or loss amounting to 27,082 million yen includes corporate expenses pertaining to the corporate account which are not allocated to any specific reportable segments. The corporate account expenses are mainly R&D expenses of 20,358 million yen, pertaining to fundamental research and element research conducted by the company not related to any of the reportable segments.

b) The main constituents of the eliminations of segment assets worth 452,976 million yen are cash, savings, securities, buildings and structures, etc. unallocated to each reportable segment.

c) The main constituent of the eliminations of tangible fixed assets and intangible fixed assets worth 9,834 million yen is capital investments in buildings, structures, machinery and carriers unallocated to each reportable segment.

*3 Segment income or loss is adjusted against net income before taxes in consolidated income statement.

(iv) Impairment loss on fixed assets in reportable segments

The information is not material and has been omitted.

(v) Amortization and un-depreciated balance of goodwill in reportable segments

Year ended March 31, 2013

(Millions of yen)

| | Semiconductor Production Equipment | FPD/PV Production Equipment | Electronic Components & Computer Networks | Total Segment |
|--------------------------|--|-----------------------------------|--|---------------|
| Amortization of goodwill | 1,038 | - | 102 | 1,141 |
| Balance at end of period | 14,565 | 23,396 | 411 | 38,372 |

(vi) Income related to negative goodwill in reportable segments

None