

## Entity information

Dec 2012

Company information	
FASF member mark	true
Document name	決算短信〔日本基準〕 (連結)
Filing date	2013-02-13
Company name	アース製薬
Stock exchange listings	
Tokyo	true
Tokyo 1st section	true
Tokyo 2nd section	-
Tokyo Mothers	-
Tokyo Others	-
Osaka	-
Osaka 1st section	-
Osaka 2nd section	-
Osaka JASDAQ	-
Osaka Others	-
Nagoya	-
Nagoya 1st section	-
Nagoya 2nd section	-
Nagoya Centrex	-
Nagoya Others	-
Sapporo	-
Sapporo	-
Sapporo Ambitious	-
Sapporo Others	-
Fukuoka	-
Fukuoka	-
Fukuoka Q-Board	-
Fukuoka Others	-
Green Sheet	-
Japan Securities Dealers Association	-
Securities code	49850
URL	<a href="http://www.earth-chem.co.jp/">http://www.earth-chem.co.jp/</a>
Business category	
General Business	true
Specific Business	-
Fiscal Year End	2012-12-31
Representative	
Title	代表取締役社長
Name	大塚 達也
Inquiries	
Title	役員待遇 経営企画 部部長
Name	下川 善通
Tel	03-5207-7456
Other	
Date of general shareholders' meeting (as planned)	2013-03-26
Dividend payable date (as planned)	2013-03-27
Annual securities report filing date (as planned)	2013-03-27
Supplemental material of annual results	true
Way of getting	-
Convening briefing of annual results	true
Target audience	(機関投資家・アナリスト向け)
Note to fraction processing method	(百万円未満切捨て)

## Consolidated information

(in millions of yens)

	Dec 2013	Jun 2013	Dec 2012	Dec 2011
Consolidated information				
Consolidated financial results				
Consolidated operating results				
Consolidated income statements information				
Net sales				
Net sales			125,499	110,974
% change in net sales			0.131	0.072
Operating income				
Operating income			4,125	6,112
% change in operating income			-0.325	0.050
Ordinary income				
Ordinary income			4,689	6,642
% change in ordinary income			-0.294	0.043
Net income				
Net income			1,721	3,325
% change in net income			-0.482	-0.032
Note to consolidated income statements information				
Comprehensive income				
Comprehensive income			2,369	3,506
Change in comprehensive income			-0.324	0.023
Other consolidated operating results				
Net income per share			85.22	164.67
Diluted net income per share			-	-
Net income to shareholders' equity ratio			0.042	0.082
Ordinary income to total assets ratio			0.060	0.095
Operating income to net sales ratio			0.033	0.055
Note to consolidated operating results				
Investment profit (loss) on equity method			-	-
Note to consolidated operating results				
Consolidated financial positions				
Total assets			85,064	72,290
Net assets			46,043	45,757
Capital adequacy ratio			0.486	0.570
Net assets per share			2048.28	2039.51
Note to consolidated financial positions				
Owner's equity			41,367	41,190
Note to consolidated financial positions				
Consolidated cash flows				
Cash flows from operating activities			3,317	9,468
Cash flows from investing activities			-15,677	-325
Cash flows from financing activities			2,039	-1,965
Cash and equivalents, end of period			11,208	21,466
Note to consolidated cash flows				
Note to consolidated cash flows				
Note to consolidated financial results				
Note to consolidated financial results				
Dividends				
Dividend per share				
First quarter				
Result			-	-
Forecast	-			
Forecast (upper)	-			
Forecast (lower)	-			
Second quarter				
Result			0.00	0.00
Forecast	0.00			
Forecast (upper)	-			
Forecast (lower)	-			
Third quarter				
Result			-	-
Forecast	-			
Forecast (upper)	-			
Forecast (lower)	-			

Fiscal year end			
Result		95.00	95.00
Forecast	95.00		
Forecast (upper)	-		
Forecast (lower)	-		
Total			
Result		95.00	95.00
Forecast	95.00		
Forecast (upper)	-		
Forecast (lower)	-		
Total dividend paid			
Total dividend paid		1,918	1,918
Payout ratio (consolidated)			
Payout ratio		1.115	0.577
Payout ratio	0.804		
Ratio of total amount of dividends to net assets (consolidated)			
Ratio of total amount of dividends to net assets		0.046	0.047
Note to dividends			
Note to dividends		-	
Consolidated forecasts			
Title for consolidated forecasts	3. 平成25年12月期の連結業績予想(平成25年1月1日～平成25年12月31日)		
Preamble to consolidated forecasts			
Preamble to consolidated forecasts	-		
Main table of consolidated forecasts			
Net sales			
Forecast	133,092	79,426	
Forecast (upper)	-	-	
Forecast (lower)	-	-	
% change (forecast)	0.060	0.091	
% change (forecast-upper)	-	-	
% change (forecast-lower)	-	-	
Operating income			
Forecast	5,252	10,579	
Forecast (upper)	-	-	
Forecast (lower)	-	-	
% change (forecast)	0.273	0.046	
% change (forecast-upper)	-	-	
% change (forecast-lower)	-	-	
Ordinary income			
Forecast	6,033	11,090	
Forecast (upper)	-	-	
Forecast (lower)	-	-	
% change (forecast)	0.287	0.063	
% change (forecast-upper)	-	-	
% change (forecast-lower)	-	-	
Net income			
Forecast	2,386	6,165	
Forecast (upper)	-	-	
Forecast (lower)	-	-	
% change (forecast)	0.387	0.084	
% change (forecast-upper)	-	-	
% change (forecast-lower)	-	-	
Net income per share			
Forecast	118.18	305.25	
Forecast (upper)	-	-	
Forecast (lower)	-	-	
Note to consolidated forecasts			
Note to consolidated forecasts	-		
Others			
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)			
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		true	
Number of subsidiaries newly consolidated		1	
Name of subsidiaries newly consolidated		株式会社バスクリン	

Number of subsidiaries excluded from consolidation	-	
Name of subsidiaries excluded from consolidation	-	
Note to material changes in subsidiaries during this period		
Note to material changes in subsidiaries during this period	-	
Changes in accounting policies and accounting estimates, retrospective restatement		
Changes in accounting policies based on revisions of accounting standard	-	
Changes in accounting policies other than ones based on revisions of accounting standard	-	
Changes in accounting estimates	-	
Retrospective restatement	-	
Note to changes in accounting policies and accounting estimates, retrospective restatement		
Note to changes in accounting policies and accounting estimates, retrospective restatement	-	
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	20,200,000	20,200,000
Number of treasury stock at the end of fiscal year	3,588	3,498
Average number of shares	20,196,454	20,196,559
Note to number of issued and outstanding shares (common stock)		
Note to number of issued and outstanding shares (common stock)	-	

---

## Non consolidated information

(in millions of yens)

	Dec 2012	Dec 2011
Non-consolidated information		
Summary of non-consolidated financial results		
Non-consolidated financial results		
Non-consolidated operating results		
Non-consolidated income statements information		
Net sales		
Net sales	90,879	88,814
% change in net sales	0.023	0.077
Operating income		
Operating income	2,938	4,404
% change in operating income	-0.333	0.114
Ordinary income		
Ordinary income	3,851	5,378
% change in ordinary income	-0.284	0.116
Net income		
Net income	2,255	3,245
% change in net income	-0.305	0.075
Other non-consolidated operating results		
Net income per share	111.67	160.71
Diluted net income per share	-	-
Note to non-consolidated operating results		
Note to non-consolidated operating results	-	
Non-consolidated financial positions		
Total assets	65,315	58,641
Net assets	36,962	36,603
Capital adequacy ratio	0.566	0.624
Net assets per share	1830.17	1812.38
Note to non-consolidated financial positions		
Owner's equity	36,962	36,603
Note to non-consolidated financial positions	-	
Note to non-consolidated financial results		
Note to non-consolidated financial results	-	

**This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.**